



# PRIVATE EQUITY

CASE STUDIES

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SIMPLY DRIVEN EXECUTIVE SEARCH



**\$35MM** DOMESTIC  
SPECIALTY SUPPLIER



**25**

MISSION CRITICAL ROLES IN  
MANUFACTURING, ENGINEERING,  
FINANCE, & HUMAN RESOURCES

**3 to 1**

INTERVIEW  
TO HIRE RATIO

**14**

DAYS TO PRESENT THE  
WINNING CANDIDATE

**RUNYON ENGAGED SIMPLY DRIVEN TO FIND  
ITS FIRST-EVER CHIEF FINANCIAL OFFICER.**

**Runyon Equipment Holdings**, an industrial specialty supplier with two operating subsidiaries (Runyon Equipment Rental and Runyon Surface Prep), partnered with **Rock Island Capital** to recapitalize and drive growth. With this new phase, Runyon needed to professionalize its leadership team, beginning with its **first-ever Chief Financial Officer**, a significant move as this position replaced a family member. Runyon turned to **Simply Driven Executive Search** to find the right candidate.

Simply Driven delivered outstanding results with a **3 to 1 interview-to-hire ratio** and managed to present the winning candidate in just **5 days**. This new CFO brought the necessary financial expertise to help Runyon scale, integrate operational efficiencies, and manage the complexities of a growing company post-recapitalization.



**RAPID ACCESS TO THE  
RIGHT TALENT IS A  
COMPETITIVE ADVANTAGE.**